



New Products

1. Water Proof Head Lamp "Safety LED Light" 66329
• **Sell Sheet** (1 pg) **LIT66329**
2. Hazmat Absorbents
- Sheets for Acid Spill Kit (15" x 19") 28342
• **Product Focus** (8 pgs) **PF-SPILL**
3. ALLOY 200 Cap Screws
a. SAE Cap Screws 3005-3598
b. USS Cap Screws 4005-4598
c. Bin Assortment, USS, 40/40 7816

Assortments

1. Retainers – Automotive/Truck
a. Universal Vinyl Retainers 17717
b. Ergo Tuflok Push Type Vinyl Retainers 17718
c. Individual Items - Vinyl Retainers 9720-9743
d. Individual Items - Push Type Vinyl Retainers 9760-9770
2. Slotted Hex Nuts
a. SAE Threads (Fine) 17692
b. USS Threads (Coarse) 17693
c. Individual Items 42220-42237

Product Promotions

1. **\$SMART BUYS** EXP 10-31-12
- Clevis Grab Hooks 60510-60513
- Mad Max Screws 7160-7185
- CIC 200™ Hex-Lock™ Security Screws 44101-44140
- CIC 200™ Sur-Seal™ Terminals 2844-2850
- CIC 200™ Wire Ties, Weather Resistant / Black 8430-8500
- Flat Washers, Zinc Plated / Metric 67332-67354
2. **Special Value Tray and Bin Assortments**
\$45 Tray Assortments, \$195 40 Hole Bin Assortments,
\$295 80 Hole Bin Assortments ONGOING
3. **Autumn Highlights** (4 pgs) **PF-AUTUMN**

Customer Promotional Programs (Commercial Accounts Only)

1. NFL Zippo Lighters - *Continuity*
• See Order Form for All 32 Teams & P/Ns EXP 12-31-12

Reminders and Extras

1. Turkey Give-A-Way
2. Christmas Gifts
3. Sales Convention - Trip 2012
4. GSA Wish List
5. Wish List
6. 2012 New Business Contest
7. Obsolete Product Program (OPP)
8. Customer Loyalty Discount Program (with Form)

OCTOBER 2012

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15 END OF MID-MONTH COMMISSION STATEMENTS MAILED	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31 END OF MONTH COMMISSION STATEMENTS MAILED			

SEPTEMBER 2012						
S	M	T	W	T	F	S
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30						

NOVEMBER 2012						
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11	12	13	14	15	16	17
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