



New Products

1. Săf-T-Küt Reciprocating Saw Blades 19270
• [Sell Sheet](#) (1 pg) [LIT19270](#)
2. Winter Waterproof Gloves with Mini Hand Warmers
a. Small / Medium 59203
b. Large / Extra Large 59204
• [Sell Sheet](#) (1 pg) [LIT59203](#)
3. Mini Hand Warmers 59205
• [Sell Sheet](#) (1 pg) [LIT59205](#)
4. Barricade Tape
a. CAUTION DO NOT ENTER 20098
b. DANGER DO NOT ENTER 20099
• [Sell Sheet](#) (1 pg) [LIT20098](#)

Product Promotions

1. **SMART BUYS** EXP 11-30-12
- Machine Screw Oversize Fender Washers 987-998
- CIC 200™ Sex Bolts - Smooth Truss Heads/No Drive ... 10660-10670
- Screw Type Toggle Bolt Anchors 815-837 & 10815-10824
- CIC 200™ Sure Seal Terminals - Rings 2816-2832
- Vinyl Insulated Terminals - Butt Connectors 2659-2655
- CIC 200™ Nylon Insulated Terminals
- Snap Plug Receptacles 2761-2784
- Thick Wall Heat Shrink Tubing 32168-32180
2. **Special Value Tray and Bin Assortments**
\$45 Tray Assortments, \$195 40 Hole Bin Assortments,
\$295 80 Hole Bin Assortments ONGOING
3. **CUTTING TOOLS**
SLASHING PRICES EXP 12-31-12
4. **Autumn Highlights** (4 pgs) [PF-AUTUMN](#)

Customer Promotional Programs

(Commercial Accounts Only)

1. NFL Zippo Lighters - Continuity
• See Order Form for All 32 Teams & P/Ns EXP 12-31-12

Reminders and Extras

1. Fall into Cash - Q4 Contest
2. Turkey Give-A-Way
3. Săf-T-Küt - Demo Video
4. Christmas Gifts
5. Sales Convention - Trip 2012
6. GSA Wish List
7. Wish List
8. Obsolete Product Program (OPP)
9. Customer Loyalty Discount Program (with Form)

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15 END OF MID-MONTH COMMISSION STATEMENTS MAILED	16	17
18	19	20	21	22 OFFICES AND WAREHOUSES CLOSED FOR THANKSGIVING	23	24
25	26	27	28	29	30 END OF MONTH COMMISSION STATEMENTS MAILED	

OCTOBER 2012						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

DECEMBER 2012						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					