

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Keep your eyes open for the next flash sale! 6 ARMY DAY 	Did you download and install the Agent Toolbox update?	1 Lee Haywood & Bruce Modes 29 years! Steve Stars 23 years!	2	3 First iPad sold, 2010	4  1 st US flag approved 1818	5
13 Thomas Jefferson born, 1743 (3 rd President)	14 Passover begins at sundown	15 Tax Day MID-MONTH Commission Statements Mailed	16 Sam Weaver 1 Year Anniversary!	17 Jim Pulver 14 years!	18  1/2 DAY Good Friday Offices & Warehouses Closed	12  1 st Space Shuttle "Columbia" launched, 1981
20  Easter Sunday	21 Passover ends at sundown	22	23	24 Take your children to work day	25	26
27 Babe Ruth born, 1895	28 James Madison born, 1751 (4 th President)	29 Doug Young 23 years!	30 END OF MONTH Commission Statements Mailed	Success is the sum of small efforts repeated day in and day out. – Robert Collier		

MARCH 2014						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Make sure that you take advantage of **FLASH SALES** and **MISSION COMMISSION Promotions**.

These pop-up promos will increase sales and earnings!

MAY 2014						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

New Products

1. CIC 200™ Sheet Metal Hole Cutters

- **NEW!** Hole Cutters Combo Kit 8903
- **NEW!** Large Diameter Hole Cutter Kit 8902
- Sheet Metal Hole Cutter Kit 8901
- **NEW!** Assortment 17686
- Individual Items 51800-51821
- Empty Cases 8901C, 8902C, 8903C
- **Brochure (8 pgs)** **LIT8901**

2. Urinal Deodorant Screens

- Herbal Mint 74473
- Honeysuckle 74474
- Kiwi Grapefruit 74475
- Fabulous 74442
- Wintergreen 74476
- Ocean Mist 74483
- Mango 74477
- Citrus 74478
- Spiced Apple 74479
- Cotton Blossom 74480
- Guava Pineapple 74481
- Cucumber Melon 74482
- **Sell Sheet (1 pg)** **LIT74442**



Promotions

1. Special Value Tray and Bin Assortments

\$55 Tray Assortments, \$195 40 Hole Bin Assortments, \$295 80 Hole Bin Assortments ONGOING

2. GO RED Program

Maintenance Efficiency Center (MEC) ONGOING
• **Brochure (2 pgs)** **PF-GORED**

3. REVISED! FREE Slide Rack Promotion

Buy Any 3 Tray Assortments and Get A FREE Slide Rack!
(Slide Racks: P/N 7928 or 50004) ONGOING

4. NEW! Seasonal Product Overview "Spring"

• **Brochure (4 pgs)** **PF-SPRING**

Customer Incentives

(Commercial Accounts Only - See Rules & Procedures for details)

Clothing 2014

1. See brochure and order form for details ONGOING

Continuity Program

1. 50th Anniversary Knife Set
• 3-1/4" Stockman Knife 162941

Customer Promo & Giveaways

1. Umbrella (Customer Promo) 162954
2. Pedometer (Customer Promo) 162955
3. USB Car Charger (Giveaway) 167668
4. Tape Measure Key Chain (Giveaway) 16119

Reminders and Extras

1. FLASH SALES & MI\$SION COMMI\$IONS!

2. Sandler Training Sales Tip!
3. Sandler Sales Tactics - Weeks 25 to 28
4. Combo Paks
5. Obsolete Product Program (OPP)
6. Customer Loyalty Discount Program
7. Let Us Work For You (Email Blasts)

