

SUBJECT: 2014 Continuity Programs

DATE: August 1, 2014

2014 CONTINUITY PROGRAMS

A great continuity program that keeps your customers coming back for more... month, after month, after month! This program offers you the flexibility of selling any product line you desire and having great promotional items to offer your customers.

Each month you can have your customers anxiously waiting for you to come by and deliver their next piece of clothing, knife, tool or diecast car!

Don't fail to use this program – it works and will make money for you!

*NOT VALID FOR GSA ACCOUNTS

August 2014 – Rules and Procedures

- 1. Clothing Program is valid all of 2014. The Auto Sun Shade, BBQ Tool Set, and Cornhole Game are available until the end of September. Giveaways can be ordered at any time.
- 2. All product groups can be used to qualify for awards. All items used to qualify for an award should be sold at 15% or higher commission levels.

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- 3. Clothing Orders: Order using CROSS or use the order form (Send order form to dmckenna@chromate.com).
- 4. The costs are as follows:

		MINIMUM	LIOT	DECOMMENDED
P/N	ITEMS	AGENT AIF COST	LIST PRICE	RECOMMENDED SALES
	TIEWS	COST	PRICE	SALES
Clothing				
162944 + Color + Size	Polo Shirt, Men's (6 color choices)	\$20.40	\$39.99	\$340.00
162945 + Color + Size	Polo Shirt, Women's (6 color choices)	\$20.40	\$39.99	\$340.00
162951 + Color + Size	Sport Polo Shirt, Men's (2 color choices)	\$30.00	\$49.99	\$500.00
162952 + Color + Size	Sport Polo Shirt, Women's (2 color choices)	\$30.00	\$49.99	\$500.00
162947 + Color + Size	L/S Oxford Shirt, Men's (2 color choices)	\$22.50	\$45.99	\$375.00
162948 + Color + Size	L/S Oxford Shirt, Women's (2 color choices)	\$22.50	\$45.99	\$375.00
162946 + BLK + Size	Women's Black Cardigan Sweater	\$28.80	\$45.99	\$480.00
162950 + NVY + Size	Men's Navy Blue Fleece Vest	\$23.70	\$45.99	\$395.00
162949 + BLK + Size	Lightweight Jacket, Unisex	\$30.00	\$59.99	\$500.00
162953 + BURG + Size	Heavyweight Jacket, Unisex	\$41.00	\$79.99	\$685.00
Customer Promos	(Awards)			
162956	Auto Sun Shade	\$14.00	\$29.99	\$250.00
162957	BBQ Tool Set	\$14.00	\$19.99	\$250.00
162958	Cornhole Bag Toss Game	\$14.00	\$21.95	\$250.00
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Giveaways				
167669	Fruit Infuser Tumbler	\$8.00	_	_
167668	USB Car Charger	\$2.15	_	_
16119	Tape Measure Key Chain	\$2.00	_	_
167666	Microfiber Wipe	\$2.00	_	_
167667	Gel Ice Pack	\$3.00	_	_